



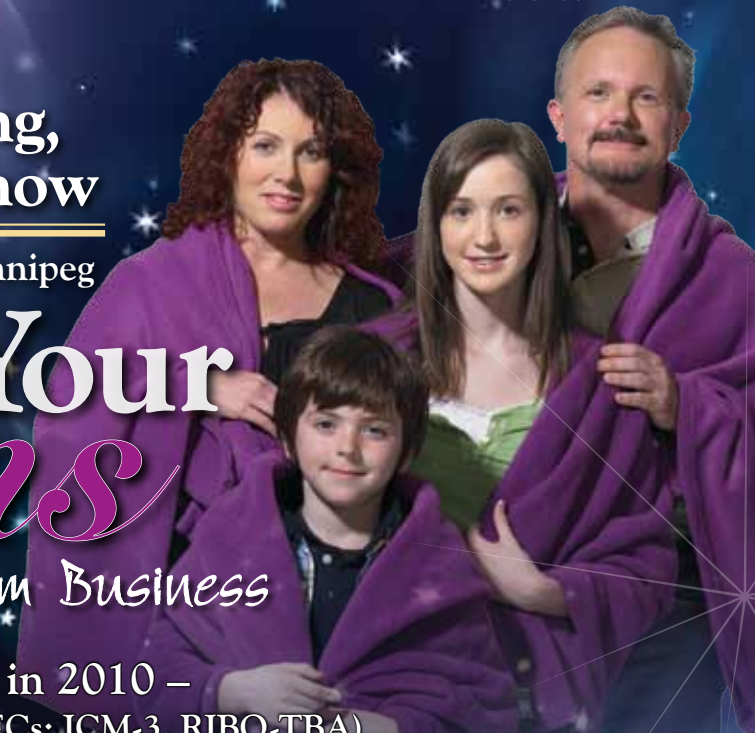
TITLE SPONSOR

ELITE SPONSOR

2010 IBAM Annual General Meeting, Conference & Trade Show

April 28-30, 2010 • The Fairmont, Winnipeg

Insure Your *Dreams* Home Auto Farm Business



Keynote Session – Doing Business in 2010 – CEO Perspectives Presentation (CECs: ICM-3, RIBO-TBA)

Join these insightful Manitoba CEOs to gain 4 different perspectives on how each of their companies is doing business in 2010 as Canada moves from global recession to a period of expected and relatively stable growth. Be careful as you listen though – some of you own stock in two of these companies and these guys may try to convince you to buy more – while the two others may try to sell you tickets to something or somewhere!



EDWARD KENNEDY
President & CEO,
The North West Company



BROCK BULBUCK
President & CEO,
The Boyd Group Inc.



BARRY REMPEL,
President & CEO,
Winnipeg Airports
Authority Inc.



JIM LUDLOW,
President & CEO,
True North Sports
& Entertainment Ltd.

Prizes to be drawn during Keynote Session: North West's Northern Expedition Outer Apparel (retail value of \$500); Boyd Group Gift Card valued at \$500; West Jet \$500 Gift Voucher for travel of your choice emanating from James Richardson International Airport; four tickets to MTS Centre's Cirque du Soleil: *Alegria*.



WIN
A TRIP FOR 2
to the City of your Dreams
Prize Value: \$4,000
SPONSOR: RED RIVER VALLEY MUTUAL

Win a Dream Dinner Evening

featuring gourmet food and fine wine with 8 friends catered in your home by world renowned Winnipeg Chefs Denise and Jean Louis (www.deniseetjeanlouiscatering.com)

Prize Value: \$3,000
SPONSOR: BMO



• Prizes to be drawn at President's Dinner. • ONLY fully registered delegates are eligible to win these prizes.

Program-At-A-Glance

WEDNESDAY, APRIL 28, 2010

11:00 – 3:00	Exhibitor Set-up	Winnipeg Ballroom
4:30 – 8:00	Registration	Foyer 2nd Floor
4:30 – 8:00	Trade Show SPONSOR: PEACE HILLS INSURANCE	Winnipeg Ballroom
7:30 – 11:00	Hospitality Suites Open	Various

THURSDAY, APRIL 29, 2010

8:00 – 9:00	Registration & Continental Breakfast	Foyer – Main Floor
9:00 – 11:30	Annual General Meeting (CECs: ICM-1 General or Life)	Wellington Ballroom
11:00 – 2:00	Exhibits Open - Networking Lunch & Exhibitor Draws	Winnipeg Ballroom
2:00 – 4:00	Keynote Education Session: "Doing Business in 2010" (CECs: ICM-3, RIBO-TBA) SPONSOR: INTACT INSURANCE	Wellington Ballroom
6:00 – 7:00	Young Broker Hosted President's Reception SPONSOR: SGI CANADA	Foyer – 2nd Floor
7:00 – 1:00	President's Dinner & Dance SPONSOR: MANITOBA BLUE CROSS	Winnipeg Ballroom

FRIDAY, APRIL 30, 2010

9:00 – 10:00	Registration & Continental Breakfast SPONSOR: AXA PACIFIC INSURANCE CO.	Foyer 2nd Floor
	Friday Education Sessions SPONSOR: AVIVA	
10:00 – 12:00	Seminar: Adjusting/ Restoration (CECs: ICM-2, RIBO -TBA)	West Ballroom
12:00 – 2:00	Annual Awards Luncheon SPONSOR: WAWANESA MUTUAL INSURANCE	Midway & East
2:00 – 4:00	Seminar: E&O (CECs: ICM-2 General or Life, RIBO-2 Management)	West Ballroom
5:00 – 8:00	IBAM Windup Reception SPONSOR: SWISS RE	IBAM Hospitality Suite, Gold Floor Lounge, 19th Floor

Hospitality Night

HOST COMPANIES: AVIVA, INTACT INSURANCE, PEACE HILLS INSURANCE, WAWANESA MUTUAL INSURANCE
Network, socialize and relax in the luxurious settings of our Insurance Company Hospitality Suites. Enjoy the finest of food, wine and, of course – **hospitality!**

AGM

Attend IBAM's AGM and be eligible to win a great attendance prize - a 2010 Netbook!

President's Dinner & Dance

SPONSOR: MANITOBA BLUE CROSS



At 6:00pm on Thursday, April 29, IBAM's Young Broker Network will host the **President's Reception**. Immediately following, Manitoba Blue Cross is pleased to sponsor the **President's Dinner** in honour of new IBAM **President, Pamela Gilroy-Rajotte** (Horizon Insurance).



Premier **Greg Selinger** has confirmed his attendance at the President's Dinner & Dance and other elected officials are also expected to be present.

Entertainment



The Danny Kramer Event Band, one of the busiest groups in the Canadian corporate entertainment

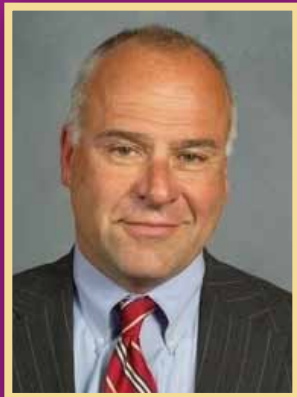
market, will bring a stellar 10-piece ensemble to provide entertainment for this prestigious event. The band's extensive repertoire, excellent vocals and premier showmanship are sure to entertain even the most discerning music lover.

YOU WILL BE DANCING!

E&O Seminar

PRESENTER:

**BOB SOKALSKI, SENIOR LITIGATION PARTNER, HILL SOKALSKI VINCENT WALSH TRIPPIER
(CECS: ICM – 2 GENERAL OR LIFE, RIBO – 2 MANAGEMENT)**



This seminar is for anyone wishing to minimize their exposure to Errors & Omissions incidents. Members who are insured through IBAM's E&O program, and who meet the requirements for representation will earn a 10% credit on their total annual premium after they attend this seminar and remain loss free. Bob Sokalski has been involved in corporate/commercial, contract and product liability litigation for over 30 years, including litigation related to labour and employment matters, expedited injunctive relief, judicial review, professional discipline and professional negligence matters with specialized areas of practice including media law and sports law. He has been lead counsel on a number of precedent cases relating to departing employee injunctions, complex corporate/commercial contract cases, expert evidence disclosures, publication ban oppositions, access to information, judicial reviews, malicious prosecution defences, and summary judgments, among others.

REQUIREMENTS ON REPRESENTATION FOR THE DISCOUNT TO APPLY TO THE E & O PREMIUM FOR MEMBERS WHO HAVE THEIR E & O THROUGH THE IBAM PROGRAM:

Brokerage Staff Size	Number Required	Position in Brokerage
1 - 7	1 *3	Any one owner, office manager or producer or *three customer service representatives.
8 -20	2 *4	Any two of the following: Owner, office manager, producer or *four customer service representative.
21 or more	3 *8	Any three of the following: Owner, office manager, producer or *eight customer service representative.

Adjusting/Restoration Seminar

(CECS: ICM-2 GENERAL, RIBO-TBA)

Presented by claims management experts Claims Pro Inc. and investigative services experts Forensic Investigations Canada, both SCM Insurance Services Companies.



As the incidence of fraud and the complexities of fraud grow in our world, strong partnerships must be developed between Insurers, Brokers, Adjusters and Private Investigators to combat this concern. The public Police are unable to respond fully to the needs of the Insurance and Corporate Industry forcing the Industry to provide more service for themselves. Shared education, shared strengths in solid partnerships can answer this need. In this presentation and discussion learn how these partnerships can be forged and what strengths of service each entity can bring to the Insurance Industry need.



First OnSite Restoration will be providing a presentation on The Esporta Washing System. The Esporta Wash System is a new and innovative way of saving 85% of soft content that would have been previously deemed non-restorable. Attend and witness this cutting-edge development in restoration.



Note: Each segment of this 2-part seminar will be an hour in length with a coffee break in between. You must attend the full session to obtain your CECS.

Prizes Galore!

Thanks to the generosity of sponsor Portage Mutual Insurance, a major prize will be given away each day of our three-day event.

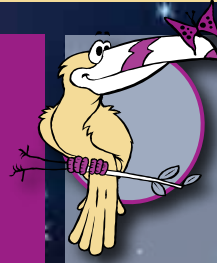
WEDNESDAY, APRIL 28 • Discovery Point, a print by award-winning artist Collin Bogle

THURSDAY, APRIL 29 • Golf package: TaylorMade Burner Plus Combo golf clubs (3 & 4 rescue clubs plus irons – 5,6,7,8,9 and pitching wedge), golf bag and custom fitting by Caddy Shed

FRIDAY, APRIL 30 (at Awards Luncheon) • Flat screen TV



IBAM Windup Prize - Recycle your name tag and be eligible to win an iPod touch



Early Bird Draw!

REGISTER BEFORE APRIL 1, 2010 AND BE ELIGIBLE FOR THE EARLY BIRD DRAW:

3 nights stay in a Fairmont Gold King Room for the duration of the Conference (April 28-30) courtesy of Portage Mutual Insurance.

Major Sponsors

PLATINUM SPONSORS

- Aviva
- Manitoba Blue Cross
- Peace Hills Insurance
- Portage Mutual Insurance Co.
- Red River Valley Mutual
- Swiss Re
- Wawanesa Mutual Insurance

TITLE SPONSOR

- Manitoba Public Insurance

GOLD SPONSORS

- BMO
- Grain Insurance & Guarantee Co.
- SGI Canada Insurance Services

SILVER SPONSOR

- SMI – Saskatchewan Mutual Insurance

ELITE SPONSOR

- Intact Insurance

BRONZE SPONSORS

- AXA Pacific Insurance Co.
- Canadian Underwriter
- General OmbudService
- Optimum Insurance Company Inc.
- RSA
- Winnipeg Furniture Services Ltd.

2010 Exhibitors (as of February 10, 2010)

- All Move Mobile Shredding
- ABC Fire and Safety
- Applied Systems
- Boyd Group Inc.
- BMO Bank of Montreal
- Canada Worldwide Underwriting Agencies Inc.
- CanAm Insurance
- CIM-Data
- Claims Pro Inc.
- Compu-Quote Inc.
- Creechurch International Underwriters
- CSIO
- CULE Insurance
- Custom Software Solutions Inc.
- Custom Vac Ltd.
- Elliott Special Risks
- Encon Group Inc.
- First General Services (Winnipeg) Ltd.
- First on Site Restoration
- General Insurance Ombudservice
- GMS Insurance Inc.
- Guardian Risk Managers
- IFS Financial Services
- IKON Office Solutions
- Insurance Brokers Association of Manitoba
- K & K Insurance Canada
- Keal Technology
- Macquarie Premium Funding
- Manitoba Blue Cross
- Modern Earth Web Design
- Morgex Hole in One
- P.I.U.S. Inc.
- Pacific Marine Underwriting Managers Ltd.
- PAL Insurance Brokers
- Paul Davis Systems
- Powerland Computers
- Premier Marine Insurance
- Priority Restoration/Steamatic
- Red River Valley Mutual Insurance
- Shippam & Associates Inc.
- South Western Group
- Speedy Glass/Belron Canada
- Sports & Fitness Insurance Canada
- Sports Can Insurance Consultants Ltd.
- Swiss Reinsurance Company of Canada (Westport Insurance Corporation)
- The Guarantee Company of North America
- The Insurance Institute of Manitoba
- TIC Travel Insurance Coordinators
- Totten Insurance Group
- Underwriting Analysis & Support
- Workplace Education Manitoba

Insure Your *Dreams*